

# #1 GLOBAL LUBRICANTS SUPPLIER ELEVEN YEARS IN A ROW\*



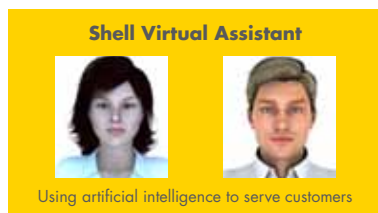
FIRST TO MARKET PREMIUM LUBRICANTS **MANUFACTURED FROM NATURAL GAS** IN 100+ COUNTRIES<sup>1</sup>



**DELIVER CUTTING-EDGE PRODUCTS** TO ALL KINDS OF INDUSTRIAL MACHINERY

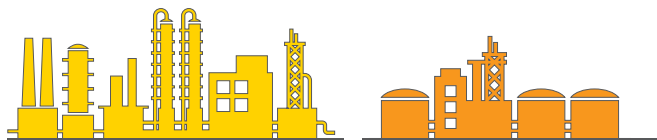


**EXPERT TECHNICAL SERVICES** SAVE CUSTOMERS MILLIONS OF DOLLARS A YEAR

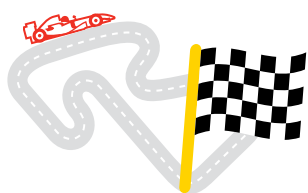


Shell LubeMatch   Shell LubeAnalyst   Shell LubeCoach   Shell LubeAdvisor

**WORLD-CLASS LUBRICANTS SUPPLY CHAIN** INVESTING TO MEET MARKET DEMAND



**5** BASE OIL PLANTS   **10** GREASE PLANTS   **40** BLENDING PLANTS



**PUSHING THE BOUNDARIES OF LUBRICANT TECHNOLOGY** ON RACE TRACKS AROUND THE WORLD



**MOST PREFERRED LUBRICANT BRANDS<sup>3,4</sup>**



**NETWORK OF TECHNOLOGY CENTRES** IN HOUSTON, HAMBURG AND SHANGHAI WITH OVER **200 R&D SCIENTISTS**

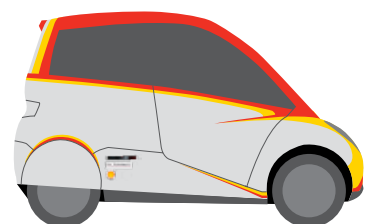


**SUCCESSFUL COMMERCIAL RELATIONSHIPS** WITH GLOBAL COMPANIES



STRONG NETWORK OF **80 MACRO-DISTRIBUTORS AND 1,200 DISTRIBUTORS**

CO-CREATED **SHELL CONCEPT CAR** RUNNING ON NEXT-GENERATION ENGINE OIL



**Improved fuel economy by 5% and reduced CO<sub>2</sub>**

\*Source: Kline & Company 2017. <sup>1</sup>Based on Gas-To-Liquid Technology and marketed as Shell PurePlus Technology. <sup>2</sup>Shell lubricants help to improve engine protection, efficiency and performance. <sup>3</sup>Independent Research Kantar Millward Brown H1 2017. <sup>4</sup>Shell lubricant brands include Shell Rimula and Shell Rotella for trucks; Shell Helix, Pennzoil and Quaker State for cars; and Shell Advance for motorcycles. <sup>5</sup>In China, USA, Malaysia and the Philippines. <sup>6</sup>In Brazil, China, Indonesia, Malaysia, Thailand and USA. <sup>7</sup>In the Philippines.